



VIOMI 云米[®]

— **AI Water** —

(NASDAQ: VIOT)

Company Presentation

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Viomi Snapshot

MISSION


“AI for Better water” – Utilizing AI technology to provide better drinking water solutions for households worldwide

VISION

“Global Water” – A global leader providing healthy water solutions for household users

 Cumulative **registered** patents **1,978**

 Cumulative **authorized** patents **1,404**

 Cumulative registered **inventions** **695**



FINANCIAL OVERVIEW

Net Revenues¹ in 2025 **RMB2,428.2 MM**
(+14.6% y-o-y)

Net Income Attributable to Ordinary Shareholders in 2025 **RMB141.6 MM**

Diluted EPS in 2025 **RMB0.67**

Cash Assets² as of December 31, 2025 **RMB1,147.1 MM**

Note

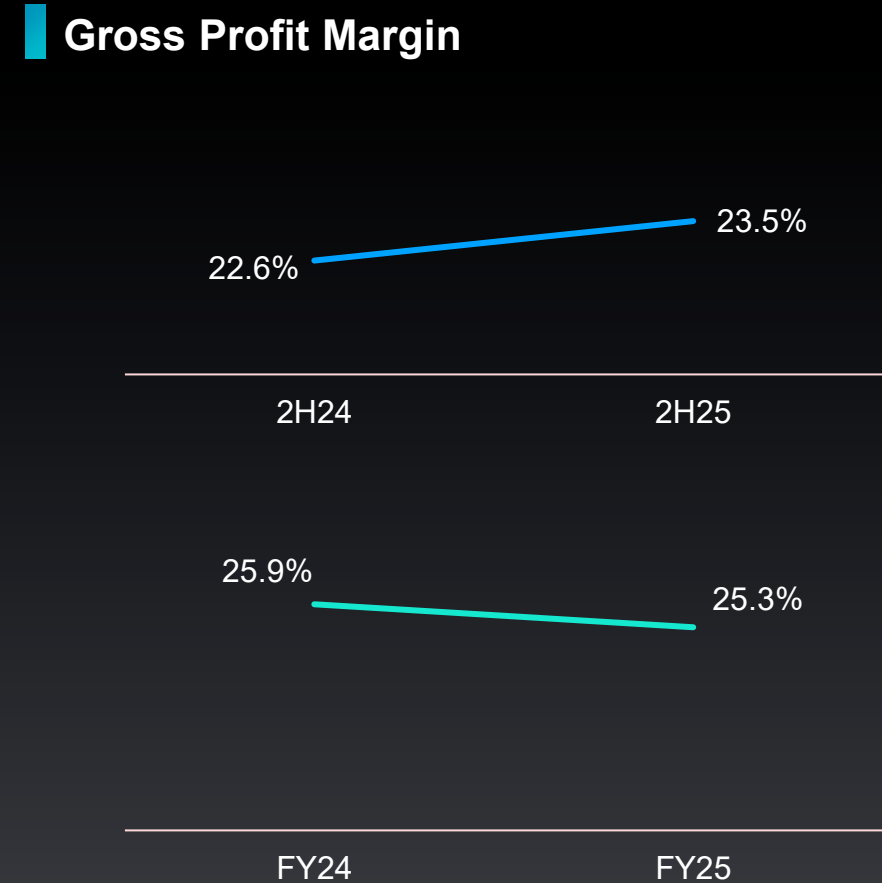
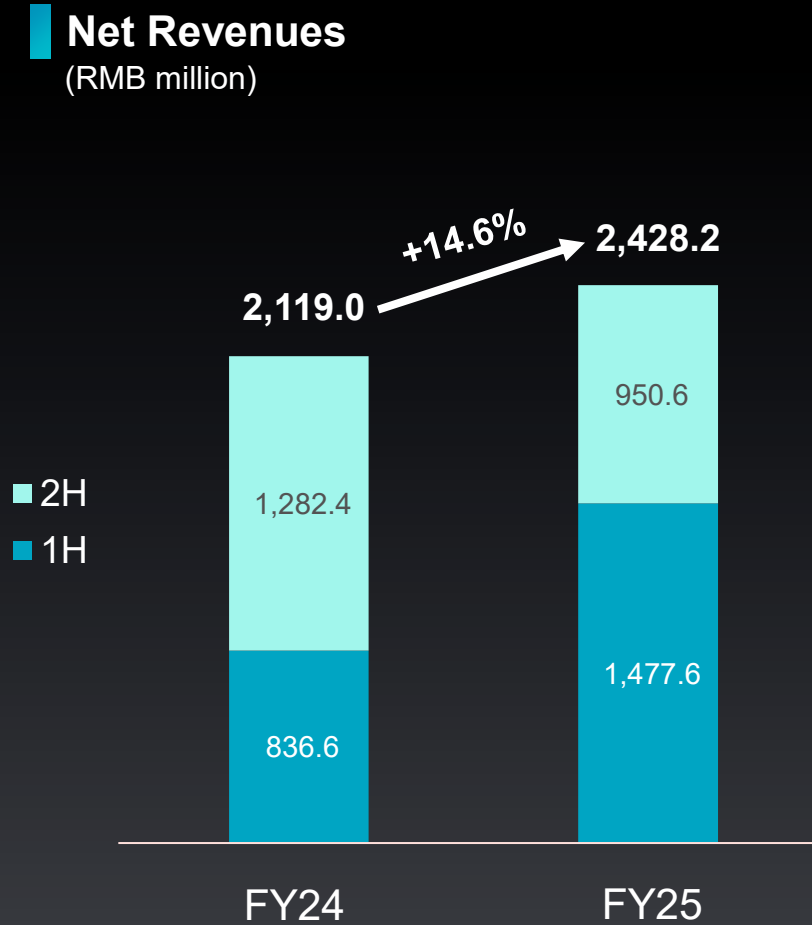
1. The year-over-year data are all presented in the continuing operations basis, unless otherwise specified.
2. Cash assets include cash and cash equivalents, short-term deposits and short-term investments.



Financial Overview

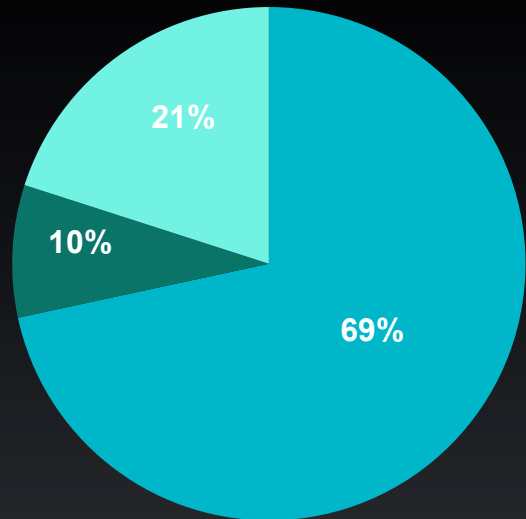
FY 2025 Financial Performance

Stayed Resilient Against External Fluctuations



FY 2025 Financial Performance (Cont.)

Revenue Contribution by Product Category



- Home water systems
- Consumables
- Kitchen appliances and others

Net Income¹ (RMB million)

Margin %

6.8%

5.8%

144.7

141.9

FY24

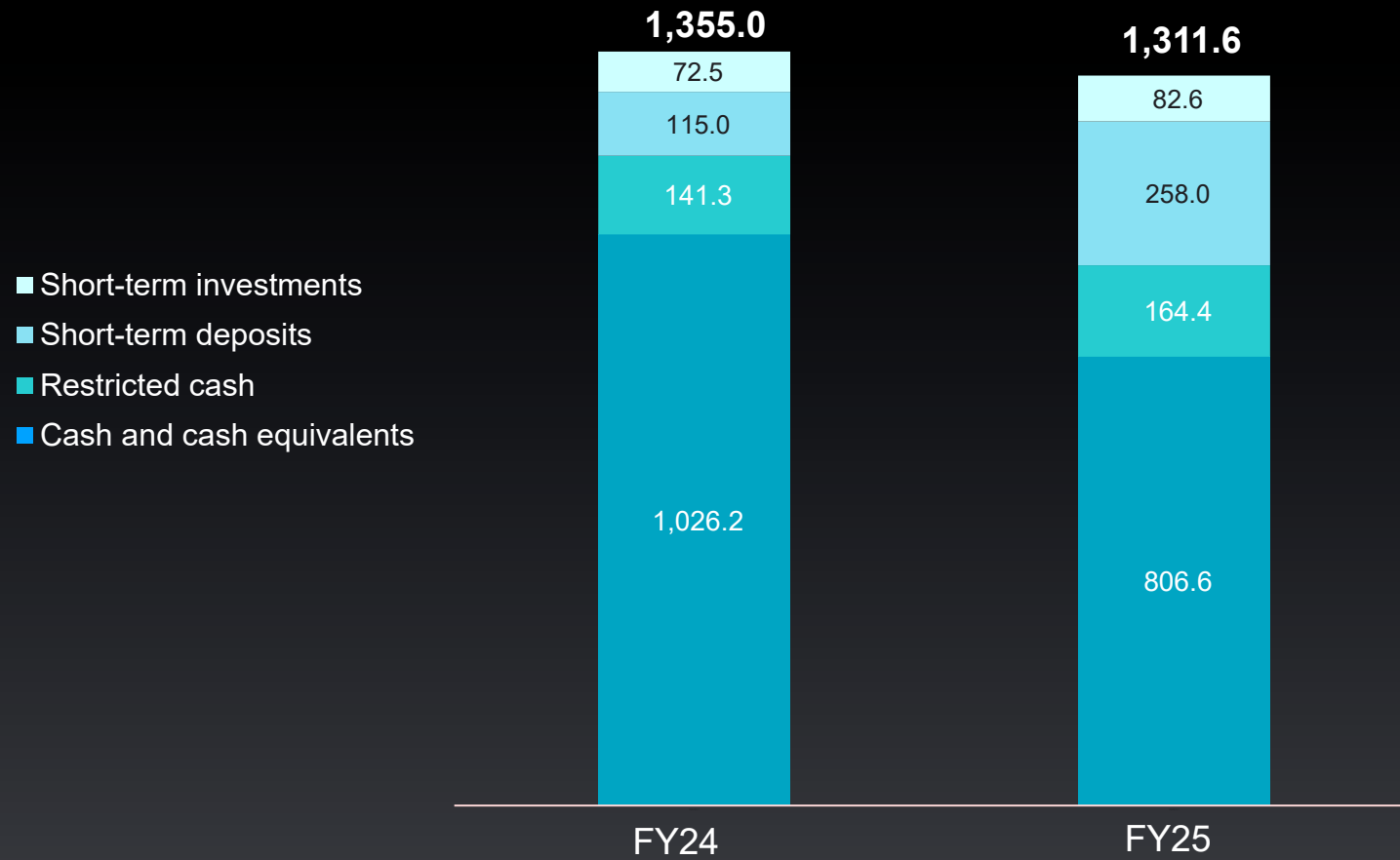
FY25

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FY 2025 Financial Performance (Cont.)

Stable Cash Position



Cash Dividends and Stock Buyback Summary

Our strategic transformation and initiatives are designed to ensure the Company's long-term, sustainable growth and to enhance shareholder value. We are committed to growing together with you, our valued shareholders.

-- Mr. Xiaoping Chen, Founder and CEO of Viomi



March 25, 2026

Special cash dividend

\$0.066/ADS

➤ \$0.022 per ordinary share, with aggregate amount of \$4.5M.

October 24, 2025

New repurchase plan

Up to **\$20 million**

No later than December 31, 2027

➤ By the end of 2025, about 1.03M ADSs have been purchased, amounting to approximately \$2.5M.

Investment Highlights

1

Innovative AI-Driven Solutions



2

Technological Leadership & Extensive Patent Portfolio



3

Global Expansion & Market Opportunities



4

Strong Financial Position & Performance



Viomi's Decade of Technological Breakthroughs in Smart Water Purification

Redefining and Leading Water Purification

Whole-house Solution Manufacturing Facility

Next-generation Technology Innovation

Global Water

2014 – 2016

Invented tankless large-flux RO water purifiers to achieve clean drinking water



- 3D integrated waterway
- Motorized three-way valve
- 400G large flux
- Waste water ratio up to 4:1
- DIY filter replacement
- UV sterilization

2017 – 2019

Whole-house solution and established industrial chain from R&D to manufacturing



- Annual production for water purifiers: 2 million units
- Annual production for filters: 15 million units

2020 – 2023

Iteration in filtration flux/filter lifespan/water efficiency



- Filtration flux: 400G to 2000G
- Filter lifespan: 1 year to 10 years
- Waste water ratio: 1:1 to 5:1

Mineral water: high-quality drinking



- ERO Technology
- Retain beneficial minerals in the water
- Adjustable water quality

2024 – 2025

Industry leading Water Purifier Gigafactory



- Complete water supply chain
- High automation
- Clean production
- High quality testing

Major progress in global market



- Global footprint in US and Southeast Asia markets
- Vortex, M1, Inno, series of oversea new products launched

Revolutionizing the Home Water Experience with AI-Powered Smart Solutions

Whole Home Water Filtration System

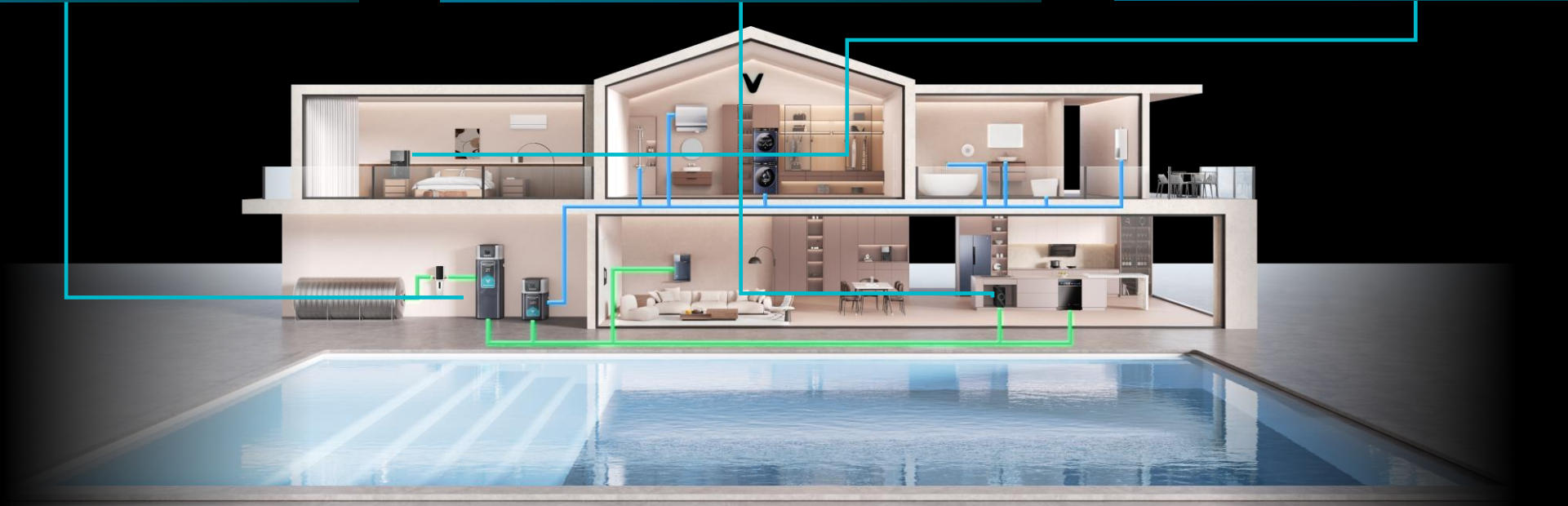
- Softener/purification solution
- Improvement from the point-of-entry

Under-sink RO Products

- Fresh clean water
- Healthy mineral water

Countertop Products

- More scenarios: living room / bedroom
- Multiple needs: Boiled/Ice-making/Sparkling water...



New Products Launched in 2025

May

Kunlun 4 Pro
with nature mineral technology



Sept

Master 1
with nature mineral technology



Oct

Inno Countertop Purifier
with nature mineral technology



Dec

“Leader” Whole House Series
with purification + soften + mineralization



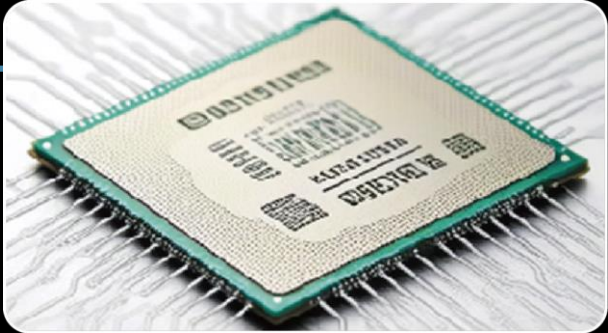
Advanced AI Water Technology

AI-Powered Water Management System

24/7 Remote Monitoring via App



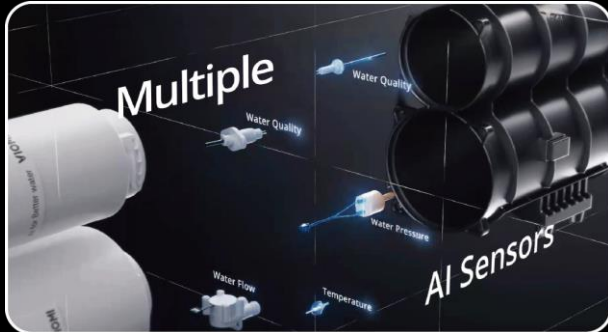
RFID Technology for Anti-counterfeiting



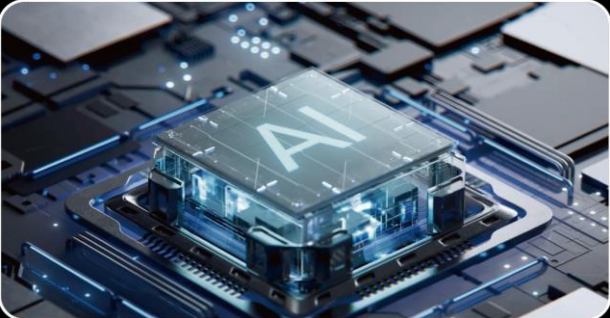
Smart Faucet with Real-Time Water Insights



Built-in Smart Sensor Systems



Integrated AI Chip Architecture



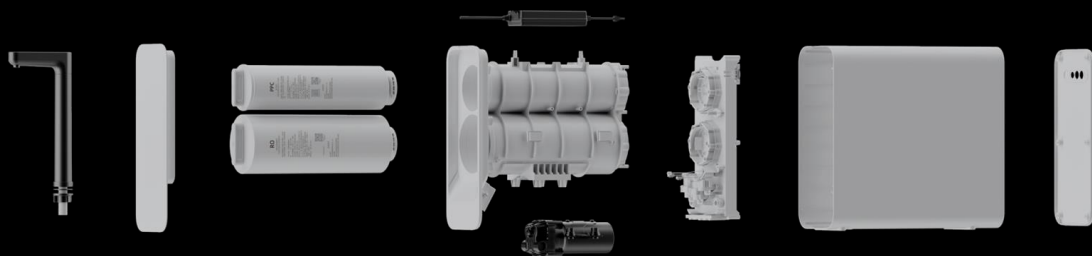
Global Leading, Integrated Water Purifier Gigafactory

➤ High-Level Automation:

Fully automatic production line for RO Rolling Film (800G-2000G)



➤ Integrated & Comprehensive Industrial Chain



5,000,000 units

Annual water purifier production capacity (Planned)

30,000,000 units

Annual filter production capacity (Planned)

\$150 Million

Total Planned Investment



Strong Supply Chain Capabilities Support Global Reach



US

Under-sink Reverse Osmosis + Refrigeration



China

Under-sink Reverse Osmosis + Heating/Mineral



EU

Under-sink Reverse Osmosis + Refrigeration/Sparkling

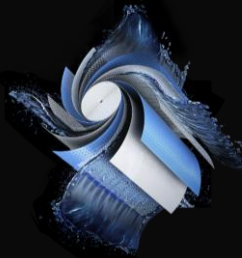


Southeast Asia

Desktop + Refrigeration



RO membrane/ filter materials/ filter



Integrated smart pump



3D integrated waterway



Smart faucet



Integrated system



+

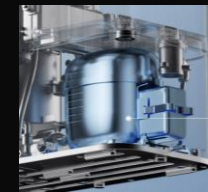
Mineralization system



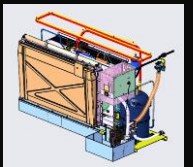
Heating system



Refrigeration system



Ice making system





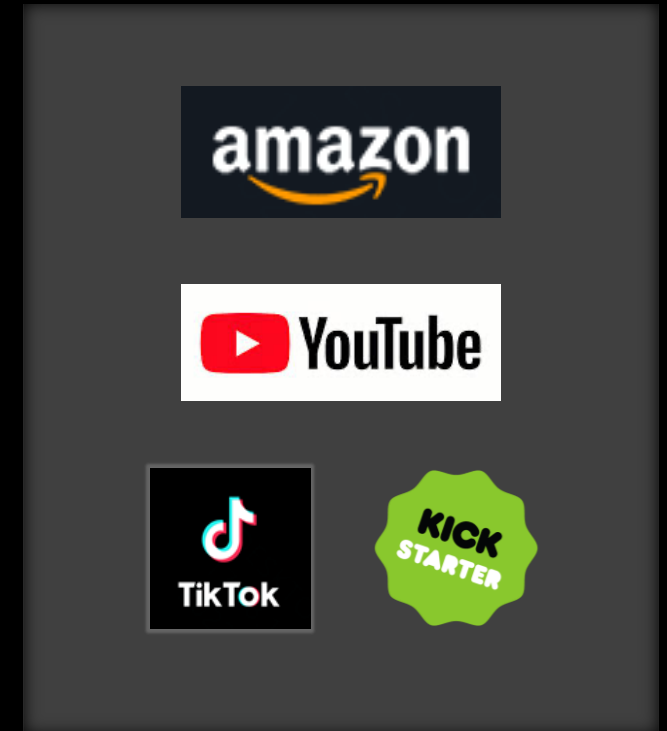
Omnichannel Distribution Network Powers Global Market Access

--- Achieving international market penetration and comprehensive domestic coverage through strategic partnerships with leading eCommerce platforms, new media channels and offline outlets.

Domestic Market Landscape



U.S. Market Expansion



Key Strategic Partners



Strategic Overseas Market Expansion



- ✓ Vortex series achieved great success on Black Friday in the U.S.
- ✓ Ranked 4th in the under-sink RO tankless segment on Amazon and 19th in sales volume among water purifier sector.

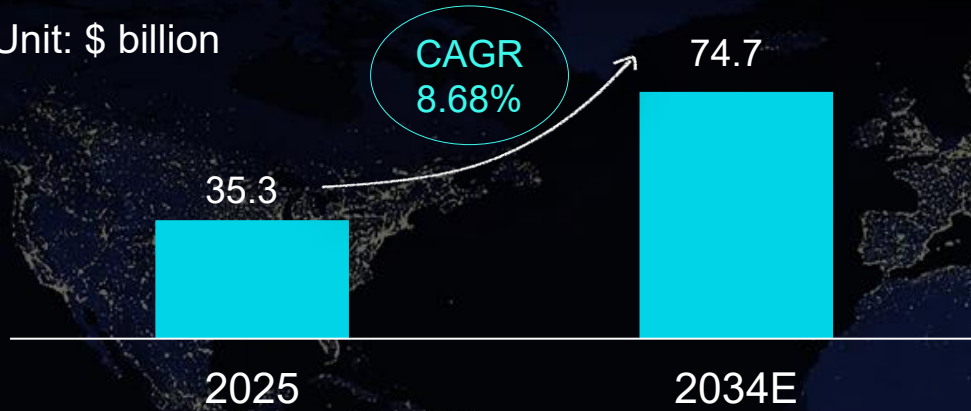


- ✓ Held offline new product launch event in Kuala Lumpur, Malaysia.
- ✓ Brand ambassador Shila Amzah attended to experience INNO Countertop Purifier in person.

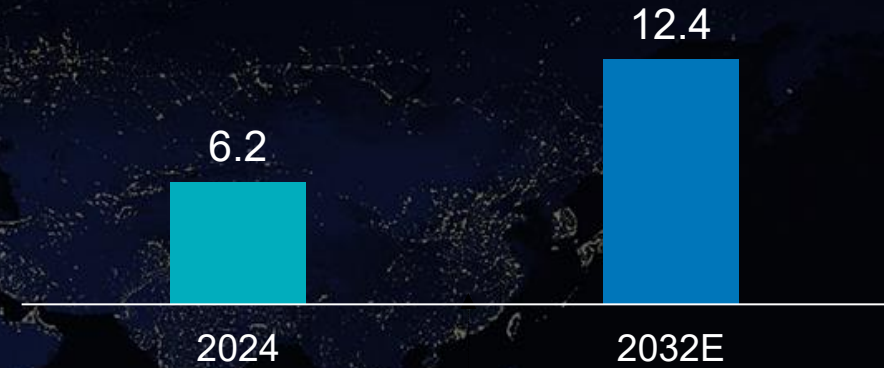
Riding the Global Wave: Water Purification's High-Growth Era

Fast Growing Global Market Size

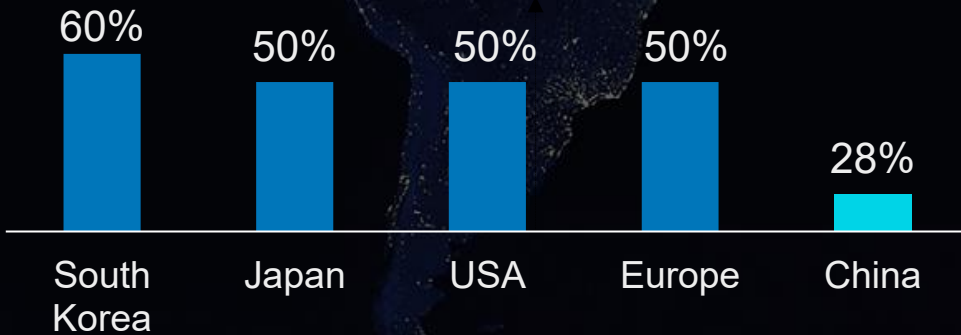
Unit: \$ billion



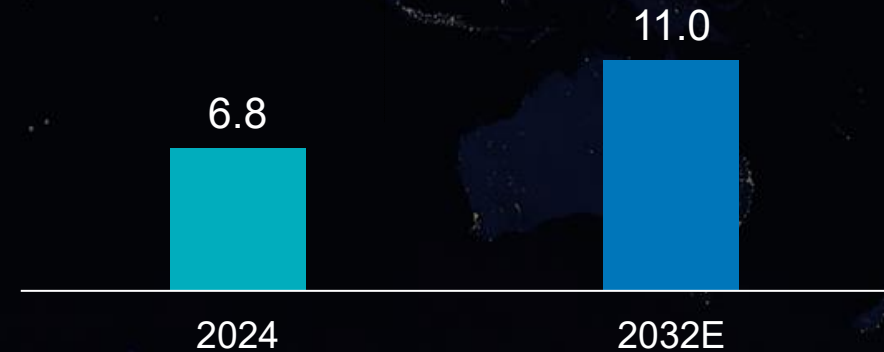
Chinese Market Scale Forecast (\$ Billion)



Water Purification Market Penetration in Major Countries and Regions



U.S. Market Scale Forecast (\$ Billion)

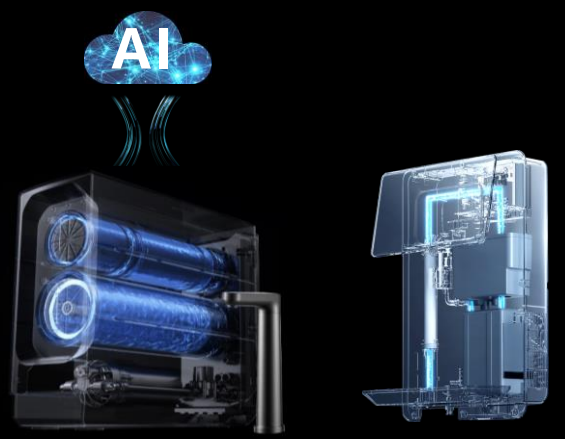


Source: IMARC Group Report (Up), Frost & Sullivan (Down)

Source: MMR report (Up), Frost & Sullivan(Down)

Diversified Growth Strategy to Drive Long-Term Value

Technology & Product Innovation



Manufacturing Capability Enhancement



Global Expansion





Appendix

Selected Unaudited Financial Data

Selected Unaudited Income Statement

(in thousands)	For the Year Ended		
	December 31, 2024 (RMB)	December 31, 2025 (RMB)	December 31, 2025 (USD)
Net Revenues	2,118,982	2,428,226	347,232
Cost of revenues	(1,570,276)	(1,813,226)	(259,288)
Gross Profit	548,706	615,000	87,944
Operating expenses			
Research and development expenses	(142,884)	(165,593)	(23,679)
Selling and marketing expenses	(211,173)	(277,681)	(39,708)
General and administrative expenses	(70,807)	(86,123)	(12,315)
Total operating expenses	(424,864)	(529,397)	(75,702)
Other income, net	32,492	42,951	6,142
Income from operations	156,334	128,554	18,384
Interest income and short-term investment income, net	5,264	26,533	3,794
Other non-operating income	-	(500)	(71)
Income before income tax expenses	161,598	154,587	22,107
Income tax expenses	(16,913)	(12,658)	(1,810)
Net Income	62,344	141,929	20,297
Including: Net Income from Continuing Operations	144,685	141,929	20,297
Less: Net (loss) income attributable to the non-controlling interest shareholders ⁽¹⁾	(1,070)	285	41
Net Income Attributable to Ordinary Shareholders of the Company⁽¹⁾	144,364	141,644	20,256
Share-based compensation expenses	16,450	14,081	2,014
Non-GAAP Net Income Attributable to Ordinary Shareholders of the Company⁽²⁾	160,814	155,725	22,270

Note

1. The data are all presented in the continuing operations basis, unless otherwise specified

2. "Non-GAAP net (loss) income attributable to ordinary shareholders of the Company" is defined as net (loss) income attributable to ordinary shareholders of the Company excluding share-based compensation expenses.

Selected Unaudited Balance Sheet

(in thousands)

	As of December 31, 2024 (RMB)	As of December 31, 2025 (RMB)	As of December 31, 2025 (USD)
Assets			
Current Assets			
Cash and cash equivalents	1,026,188	806,599	115,342
Restricted cash	141,292	164,431	23,513
Short-term deposits	115,014	257,950	36,886
Short-term investments	72,500	82,598	11,811
Accounts and notes receivable from third parties	24,105	24,535	3,508
Accounts receivable from related parties	591,221	340,173	48,644
Inventories	112,325	126,879	18,143
Prepaid expenses and other current assets	71,363	157,096	22,470
Total Current Assets	2,165,242	1,960,461	280,346
Property, plant and equipment, net	315,309	305,432	43,676
Land use rights, net	57,904	56,631	8,098
Total Non-current Assets	420,458	430,487	61,557
Total Assets	2,585,700	2,390,948	341,903
Current Liabilities			
Accounts and notes payable	772,151	517,878	74,056
Accrued expenses and other liabilities	168,127	157,043	22,457
Short-term borrowing	50,000	40,000	5,720
Income tax payables	9,736	1,439	206
Long-term borrowing due within one year	29,300	25,061	3,584
Total Current Liabilities	1,043,723	753,480	107,747
Long-term borrowing	75,945	51,666	7,388
Total Non-current Liabilities	92,220	105,204	15,044
Total Liabilities	1,135,943	858,684	122,791
Total Shareholders' Equity	1,449,757	1,532,264	219,112
Total Liabilities and Shareholders' Equity	2,585,700	2,390,948	341,903



VIOMI云米®
— AI water —

Thank You!

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